



Tokyo Venture
Capital

Be Global, Make Innovation

Teaser

A Market Leader

2024



Investment Highlights

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INVESTMENT HIGHLIGHTS

01

Investment Highlights

Key Features

1 Established Market Leader



2 Comprehensive Service Range



3 Extensive Customer Base



4 Advanced Technological Capabilities



CONFIDENTIAL

Prepared for Designated Receiver Only



Investment Highlights

Key Features

5 Strong Financial Performance



6 Continuous Innovation



7 Strategic Partnerships



8 Diverse Product Portfolio



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COMPANY OVERVIEW

Investment Highlights

Key Company Matrices

General Insights

2015

Incorporation Year

8 Years

Years of Experience

2023

Year of IPO

Listed Company

Type/Status

21.84%

Public Shares

72+

Number of Employee

7+

Line of Product

Indonesia

Countries in Operation in the world

Company Overview

The Line of Services

Services



Content and VAS (Value Added Services)



FINANCIAL HIGHLIGHTS

FINANCIAL HIGHLIGHTS

(unit:JPY)	Financial Information		
	2021	2022	2023 Q3
Year			
Revenue		244,685,488	285,929,604
Gross Profit		164,950,382	181,812,123
Operating Profit		48,582,430	6,604,014
EBITDA		48,582,430	11,151,856
Net Profit		5,620,071	66,985,991
Total Fixed Asset		35,066,004	244,934,440
Total Asset		878,804,787	221,293,253
Total Equity		186,583,167	821,274,855
Revenue Groth ratio	-	0%	14%
Gross profit ratio	0%	67%	64%
Operating Profit ratio	0%	20%	2%
EBITDA ratio	0%	20%	4%
ROE	0%	3%	8%
ROA	0%	1%	30%

VALUATION HIGHLIGHTS

Valuation Highlights

Items (Unit : 〇〇) /JPY	Symbol	2021	2022	2023	Note
Profit from operations	A		52,151,773	7,089,210	
Interest expenses	B				
Depreciation	C		2,615,882	4,881,971	
CEO salary adjustment(if any)	D				
EBITDA (Profit before depreciation, interest & taxes)	E		54,767,654	11,971,181	A+B+C+D
Average EBITDA 2021, 2022 & 2023e	F			22,246,278	
Proposed EV/EBITDA (Times)	G			5	
EV (Enterprise Value)	H			111,231,392	F*G
Cash at the end of 2023	I			284,365,389	
Short-term & long-term loans at the end of 2023	J				
Equity Value	K			395,596,781	H+I-J
Pre-money valuation	L			395,596,781	K
Primary capital	M			530,990,158	
Post-money valuation	N			926,586,938	L+M
Secondary capital	O				
Total investment by New Investor(s)	P			530,990,158	M+O
% Share of New Investor(s)	Q			57%	P/N

Disclaimer

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